



# 2012 Winter Quarter Schedule

**Pre-Registration:** December 12-17, 2011  
(Registration Fee: *Waived*)  
**Registration:** December 19- December 30, 2011  
**Late Registration Fee:** From January 3, 2012 (Tuesday)

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**Classes Begin:** January 3, 2012 (Tuesday)  
**Classes End:** March 17, 2012 (Saturday)  
**Student Recess:** March 19-April 1, 2012

**CAMPUS CLOSED:**  
**Christmas Holiday:** December 24-27 (Saturday - Tuesday)  
**New Year's Holiday:** December 31-January 2, 2012  
(Saturday - Monday)  
**Martin Luther King Jr.'s Birthday:** January 16 (Monday)  
**Presidents' Day:** February 20 (Monday)

## Undergraduate, Graduate, and DBA Schedule

Day	Course	Title	Time	Instructor	Room
Monday	CS508	Programming Languages (Need CS500)	01:30p – 05:30p	B. Suh	117
	<b>Textbook:</b> Louden, Kenneth C. (2011). <i>Programming Languages: Principles and Practices</i> . Course Technology. ISBN 1111529418 <a href="#">Textbook Link</a>				
	DBA690A	Advanced Seminar (together with Tuesday DBA690B)	01:30p – 05:30p	C. Rhee	104
	<b>Textbook:</b> Kuemmerle, W. (2005). <i>Case studies in international entrepreneurship: Managing and financing ventures in the global economy</i> . Boston, MA: McGraw-Hill/Irwin. ISBN 0072977841 <a href="#">Textbook Link</a>				
	MK300	Principles of Marketing	06:00p – 10:00p	C. Rhee	104
	<b>Textbook:</b> Kotler, P. & Armstrong, G. (2012). <i>Principles of marketing</i> . Boston: Pearson Prentice Hall. ISBN 0132167123 <a href="#">Textbook Link</a>				
	EN005	Business English	06:00p – 10:00p	B. Hong	103
	<b>Textbook:</b> Guffey, M. E. & Sefer, C. M. (2011). <i>Business English</i> . Mason, Ohio: South Western Cengage Learning. ISBN 0324789742 <a href="#">Textbook Link</a>				
Tuesday	IS530	Advanced e-Commerce (Also IS230)	06:00p – 10:00p	S. Ryu	116
	<b>Textbook:</b> Turban, E. (2007). <i>Electronic Commerce 2008</i> . Upper Saddle River, N.J.: Prentice-Hall. ISBN 0132243318 <a href="#">Textbook Link</a>				
	CS503	Theory of Computation	06:00p – 10:00p	B. Suh	117
	<b>Textbook:</b> Sipser, M. (2006). <i>Introduction to the theory of computation</i> . Boston, MA: Thomson Course Technology. ISBN 0534950973 <a href="#">Textbook Link</a>				
	BU511	International Comparative Management	09:00a – 01:00p	J. Kasem	116
	<b>Textbook:</b> Luthans, F., & Doh, J. P. (2009). <i>International management</i> . Boston, MA: Irwin/McGraw-Hill. ISBN 9780073381190 <a href="#">Textbook Link</a>				
	EN004A	Preparation for English Language Exams	01:30p – 05:30p	C. Su	118
	<b>Textbook:</b> Phillips, D. (2003). <i>Longman preparation course for the TOEFL test: The paper test</i> . New York: Longman. ISBN 9780131408869 <a href="#">Textbook Link</a>				
Wednesday	MK501	Marketing	01:30p – 05:30p	C. Rhee	116
	<b>Textbook:</b> Kotler, P. (2011). <i>Marketing management</i> . Upper Saddle River, N.J.: Prentice Hall. 14 <sup>th</sup> edition ISBN 9780132102926 <a href="#">Textbook Link</a>				
	RE508	Real Estate Office Administration (Need RE500)	01:30p – 05:30p	A. Jang	104
	<b>Textbook:</b> Real Estate Brokerage Managers Council (Chicago, Ill.). (2004). <i>Real estate office management</i> . Chicago: Council of Real Estate Brokerage Managers. ISBN 0793178703 <a href="#">Textbook Link</a>				
	IS400	e-Commerce Marketing (Need IS230)	06:00p – 10:00p	S. Ryu	118
	<b>Textbook:</b> Strauss, J., & Frost, R. (2009). <i>E-marketing</i> . Upper Saddle River, N.J.: Pearson Prentice Hall. ISBN 9780136154402 <a href="#">Textbook Link</a>				
	DBA690B	Advanced Seminar (together with Monday DBA690A)	06:00p – 10:00p	B. Hong	113
	<b>Textbook:</b> Allen, K. R. (2011). <i>Launching new ventures: An entrepreneurial approach</i> . Boston: Houghton Mifflin. ISBN 05384179X <a href="#">Textbook Link</a>				
Thursday	CS514	Software Engineering (Need CS500 or IS505)	06:00p – 10:00p	J. Ma	117
	<b>Textbook:</b> Tsui, F. F., & Karam, O. (2009). <i>Essentials of software engineering</i> . Sudbury, MA: Jones and Bartlett Publishers. ISBN 0763785342 <a href="#">Textbook Link</a>				
	FI585	Financial Institutions and Markets (Need FI500)	06:00p – 10:00p	C. Rhee	104
	<b>Textbook:</b> Kidwell, David S., Blackwell, David W., Whidbee, David A., & Peterson, Richard L. (2011). <i>Financial Institutions, Markets, and Money</i> . John Wiley & Sons Inc. ISBN 9780470561089 <a href="#">Textbook Link</a>				
	RE504	Real Estate Economics (Max 30)	06:00p – 10:00p	A. Jang	116
	<b>Textbook:</b> Gonzalez, I. (2010). <i>California real estate economics</i> . La Crosse, WI: Dearborn Real Estate Education. ISBN 1427792143 <a href="#">Textbook Link</a>				
	EC202	Macroeconomics	09:00a – 01:00p	J. Gurtovoy	116
	<b>Textbook:</b> Mankiw, N. G. (2009). <i>Principles of macroeconomics</i> . Mason, OH: South-Western Cengage Learning. ISBN 0324589999 <a href="#">Textbook Link</a>				
Friday	EN300	Oral Communication	01:30p – 05:30p	E. Gendron	118
	<b>Textbook:</b> Young, K. S., & Travis, H. P. (2012). <i>Oral communication: Skills, choices, and consequences</i> . Long Grove, Ill: Waveland Press. ISBN 157766745X <a href="#">Textbook Link</a>				



# Pacific States University

3450 Wilshire Blvd. Suite 500. Los Angeles CA 90010

Updated: 1/17/2012

FI500	Managerial Finance (Max 25)	01:30p – 05:30p	J. Gurtovoy	116
<b>Textbook:</b> Brigham, E. F. & Ehrhardt, M. C. (2010). <i>Financial management: Theory and practice</i> . Mason, Ohio: South-Western. ISBN 1439078092 <a href="#">Textbook Link</a>				
AC501	Managerial Accounting (Max 25)	06:00p – 10:00p	Y. Hwang	116
<b>Textbook:</b> Garrison, R. H., Noreen, E. W., & Brewer, P. C. (2012). <i>Managerial accounting</i> . New York: McGraw-Hill/Irwin. ISBN 0087111005 <a href="#">Textbook Link</a>				
BU521	Human Resource Management	06:00p – 10:00p	J. Kasem	118
<b>Textbook:</b> Noe, R. A. (2009). <i>Human resource management</i> . New York: McGraw-Hill Higher Education. ISBN 0073530476 <a href="#">Textbook Link</a>				
FI501A	International Finance 1 (Need FI500)	06:00p – 10:00p	P. Shin	104
<b>Textbook:</b> Eiteman, D. K., Stonehill, A. I., & Moffett, M. H. (2010). <i>Multinational business finance</i> . Boston: Prentice Hall. ISBN: 9780136096689. <a href="#">Textbook Link</a>				
IS550	Computer Database Applications (Need IS505)	06:00p – 10:00p	R. Lu	117\
<b>Textbook:</b> Adamski, J. J., & Finnegan, K. T. (2011). <i>New Perspectives on Microsoft Office Access 2007: Comprehensive</i> . Joseph J. Adamski, Kathleen T. Finnegan. Australia: Course Technology. ISBN 1423925432 <a href="#">Textbook Link</a>				

## Thursday

AC102A	General Accounting 1	09:00a – 01:00p	S. An	117
<b>Textbook:</b> Warren, C., Reeve, J., & Duchac J. (2011). <i>Accounting</i> . Manson, OH: Thomson / South-Western. ISBN: 9780538475006 <a href="#">Textbook Link</a>				
BI101	General Biology	01:30p – 05:30p	E. Holmes	113
<b>Textbook:</b> Mader, S. S. (2010). <i>Biology</i> . New York: McGraw-Hill Higher Education. ISBN 9780077274337 <a href="#">Textbook Link</a>				
DBA605	Qualitative Methods for Mgt Decision-Making	01:30p – 05:30p	B. Hong	104
<b>Textbook:</b> Levine, D. M. (2011). <i>Statistics for managers using Microsoft Excel</i> . Boston: Prentice Hall/Pearson. ISBN 0137035195 <a href="#">Textbook Link</a>				
HS130A	United States History	06:00p – 10:00p	D. Hull	113
<b>Textbook:</b> Kennedy, D. M., Cohen, L., & Piehl, M. (2011). <i>The brief American pageant: A history of the Republic</i> . Boston, MA: Wadsworth Cengage Learning. ISBN 978049515317 <a href="#">Textbook Link</a>				
EC512	International Economic Development	06:00p – 10:00p	P. Shin	116
<b>Textbook:</b> Todaro, M. P., & Smith, S. C. (2011). <i>Economic development</i> . Boston: Pearson Addison Wesley. ISBN: 9780138013882 <a href="#">Textbook Link</a>				
IS540	Advanced Internet Programming 1	06:00p – 10:00p	R. Lu	117
<b>Textbook:</b> Carey, P. (2009). <i>New perspectives on HTML, XHTML and Dynamic HTML: Comprehensive</i> . Australia: United States. ISBN 1423925432 <a href="#">Textbook Link</a>				
DBA685	Advanced Leadership Theory and Practice	06:00p – 10:00p	B. Hong (TBA)	104
<b>Textbook:</b> Gallos, J. V. (2008). <i>Business leadership: A Jossey-Bass reader</i> . San Francisco: Jossey-Bass. ISBN 9780787988197 <a href="#">Textbook Link</a>				

## Friday

AC102B	General Accounting 2	09:00a – 01:00p	S. An	117
<b>Textbook:</b> Warren, C., Reeve, J., & Duchac J. (2011). <i>Accounting</i> . Manson, OH: Thomson / South-Western. ISBN: 978-0538475006 <a href="#">Textbook Link</a>				
BU501	Industrial Management	09:00a – 01:00p	R. Goh	116
<b>Textbook:</b> Waldman, D. E., & Jensen, E. J. (2006). <i>Industrial organization</i> . Reading, MA: Addison-Wesley. ISBN 0321376107 <a href="#">Textbook Link</a>				
BU511	International Comparative Management	01:30p – 05:30p	D. Morrison	116
<b>Textbook:</b> Luthans, F., & Doh, J. P. (2009). <i>International management</i> . Boston, MA: Irwin/McGraw-Hill. ISBN 978003381190 <a href="#">Textbook Link</a>				
BU300	Principles of Management	06:00p – 10:00p	D. Morrison	116
<b>Textbook:</b> Robbins, S. P., & Coulter, M. K. (2012). <i>Management</i> . Boston: Prentice Hall. ISBN 9780132163842 <a href="#">Textbook Link</a>				
AC503B	Financial Accounting & Reporting 2 (Need AC503A)	06:00p – 10:00p	J. Ahn	113
<b>Textbook:</b> Kieso, D. E., Weygandt, J. J., & Warfield, T. D. (2010). <i>Intermediate accounting</i> . Hoboken, NJ: Wiley. ISBN: 9780470374948 <a href="#">Textbook Link</a>				
BU508	Technology and Operations Management (Max. 20)	06:00p – 10:00p	B. Hong	117
<b>Textbook:</b> Stevenson, W. J. (2011). <i>Operations management</i> . Boston: McGraw-Hill/Irwin. ISBN 007750500X <a href="#">Textbook Link</a>				

## Saturday

AC565	Computers in Accounting (Need AC503A)	08:00a – 12:00p	J. Chung	118
<b>Textbook:</b> Kay, D. (2011). <i>Computer accounting with Quickbooks 2011</i> . MP. McGraw-Hill College. ISBN 9780077499860 <a href="#">Textbook Link</a>				
BU506	Management Decisions (Max 25) (also BU370)	08:00a – 12:00p	R. Goh	116
<b>Textbook:</b> Balakrishnan, N., Render, B., Stair, R. M., & Render, B. (2012). <i>Managerial decision modeling with spreadsheets</i> . Upper Saddle River, NJ: Pearson/Prentice Hall. 3 <sup>rd</sup> ed. ISBN 9780136115830 <a href="#">Textbook Link</a>				
DBA610	Legal Environment of International Business	08:00a – 12:00p	G. Zuiderweg	113
<b>Textbook:</b> Schaffer, R., & Schaffer, R. (2012). <i>International business law and its environment</i> . Mason, OH: South Western Cengage. Learning. ISBN 9780538473613 <a href="#">Textbook Link</a>				
CS521	Multilingual Programming (Need CS508)	08:00a – 12:00p	Kevin Kim	117



## Pacific States University

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Updated: 1/17/2012

**Textbook:** Gaddis, T. *Starting out with C++ from control structures through objects.* (2009). Boston, MA: Pearson. 6<sup>th</sup> edition. ISBN 0321545885. [Textbook Link](#)

EN220 Research Methods and Bibliography 08:00a - 12:00p C. Baker 118

**Textbook:** Winkler, A.C. & McCuen, J. R. (2003). *Writing the research paper: A Handbook.* Austin, TX: Thomson 7 Heinle.

ISBN 0155085492 [Textbook Link](#)

BL505 Law in International Business 12:30p – 04:30p G. Zuiderweg 113

**Textbook:** Schaffer, R., & Schaffer, R. (2012). *International business law and its environment.* Mason, OH: South-Western Cengage Learning. ISBN 9780538473613 [Textbook Link](#)

CS110 Computer Programming 1 12:30p – 05:30p Kevin Kim 117

**Textbook:** Gaddis, T. *Starting out with C++ from control structures through objects.* (2009). Boston, MA: Pearson. 6<sup>th</sup> edition. ISBN 0321545885 [Textbook Link](#)

**Note:** *All four hour classes have mandatory 40 minutes break.*

*Any deviations must be approved by the Administration. Courses and Instructors are subject to change. Preliminary*